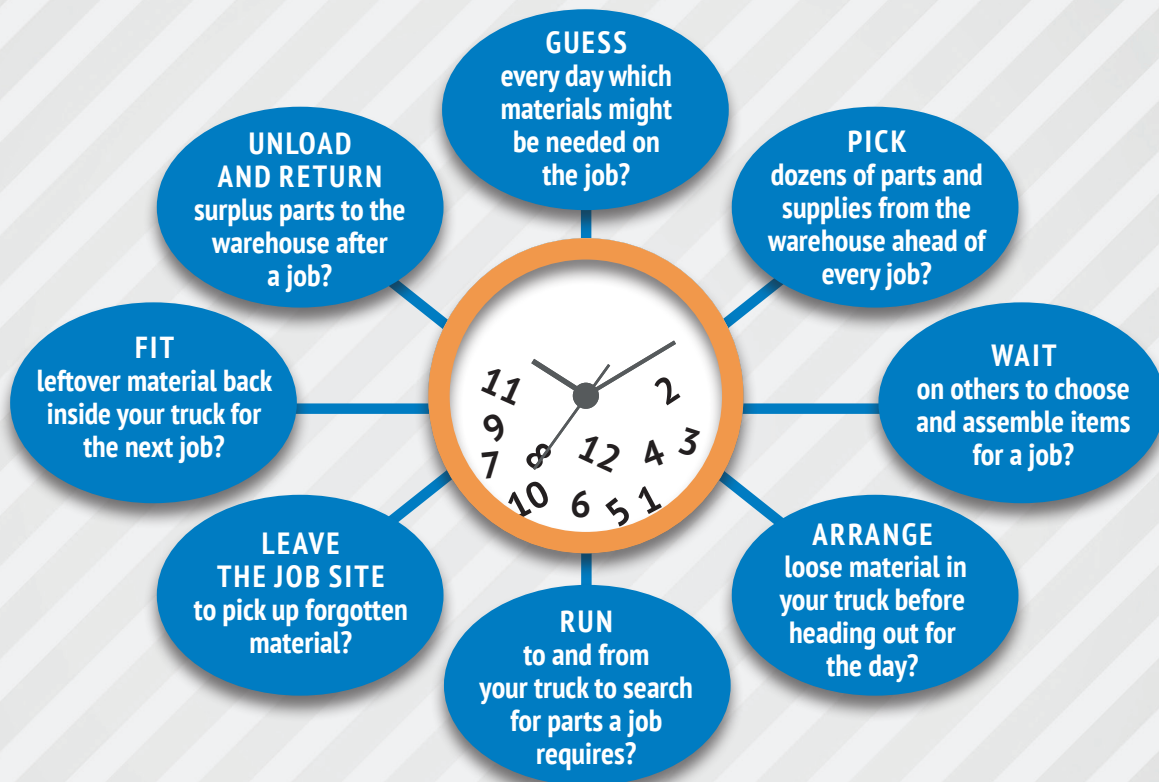


THE HIDDEN COSTS OF DISORGANIZATION

Is your HVAC shop at risk?

INSTALLERS: Are you losing time on every job?

DO YOU HAVE TO:



Installers dealing with disorganization often lack pride in their work and feel dissatisfied. They may even quit.

MANAGERS: Are you losing or wasting material?

DOES YOUR MATERIAL END UP:

- Missing?
- Partially used and then pitched?
- Damaged?
- Misplaced in the warehouse?
- Obsolete?
- Untraceable?



Managers dealing with disorganization often feel frazzled and frustrated.

OWNERS: Are you losing money?

ARE YOU SEEING:

- Higher expenses?
- Lower profits?
- Fewer sales?



Owners pay the price when their installers and managers are dealing with disorganization, and time and material are lost or wasted.

No ability to track material used on every job means:

- ▶ Exact job costs are unknown
- ▶ Future bids are inaccurate
- ▶ Competitors start to win

Everyone suffers if your HVAC shop is disorganized:

- ▶ Your TEAM
- ▶ Your CUSTOMERS
- ▶ Your BUSINESS

Gain back time and material now so your HVAC shop can decrease expenses, increase profits and gain new sales.

Let Winsupply help with WinBins.



You choose the products. Then we stock, label, organize, deliver, track, invoice and replenish job material in bins customized for you – per job type, per installer – within 24–48 hours.

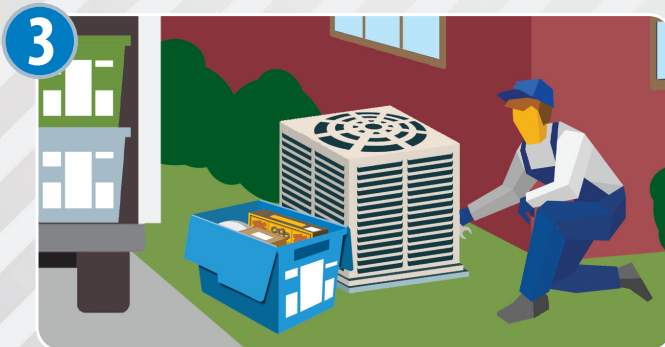
HERE'S HOW IT WORKS:



You tell us which products you prefer.
We customize WinBins with your chosen materials for each job type. Customization continues over time.



We stock, label, organize and deliver customized bins of material – per job type, per installer – to your shop.



Your installers choose the right bin, record your job information on bin paperwork for tracking, complete the installation and return the used bin with any leftover material to your shop.



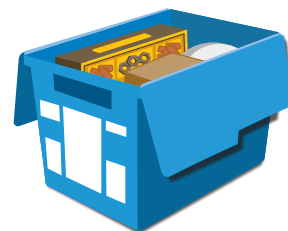
We pick up each used bin, count and track material used, invoice your job number and replenish material the same way every time. Then we return the restocked bin to your shop in 24–48 hours so it's ready for the next installation.

Because your HVAC shop always has customized, restocked WinBins on hand, you're always ready for the next job.

Get advantages on every job with WinBins

INSTALLERS: Gain time, pride and satisfaction

- **Be prepared before the job:** All the small materials you need
- **Be confident on the job:** Labeled, organized, accessible materials
- **Be efficient after the job:** Labeled compartments for fast putaway



MANAGERS: Gain control over material used

- No lost material after a job
- Less stock to manage in the warehouse
- Less warehouse space needed

- More accountability

INVOICE	
ITEMS USED	Job No.: 101 Tech: Bob M.
✓	
✓	
✓	
✓	
✓	

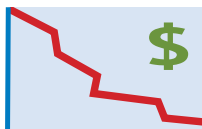
- More assurance:

**MATERIAL SOLD =
MATERIAL INSTALLED =
MATERIAL BOUGHT
BY THE CUSTOMER**

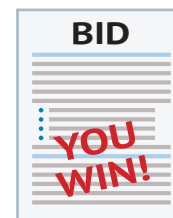
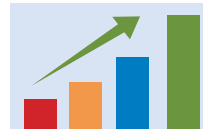
OWNERS: Gain more profits and more sales

- Time saved ► more jobs done per day
- Material saved ► improved financials
- Exact job costs ► accurate future bids
- More sales ► business growth

EXPENSES



PROFITS



**WinBins = Higher quality installations | Happier teams
More satisfied customers | More profitable HVAC shops**

Get started with WinBins!

Contact Winsupply of Minneapolis today

WINBINS: SAMPLE BINS

1. Furnace
2. Condenser
3. A-Coil
4. PVC venting: 2-inch
5. PVC venting: 3-inch
6. ABS venting
7. B-vent: DuraVent
8. B-vent: Hart & Cooley
9. Water heater/humidifier
10. Boiler
11. Press fittings kit/tool rental

**We will meet with
you to review some
of our sample bins
and discuss how
we will customize
WinBins with
products you select.**

Winsupply
OF MINNEAPOLIS

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