

“This New Building Will Change Everything”

Groundbreaking ceremony remarks by Rick Schwartz
Chairman of the Board, Winsupply Inc.
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Thank you so much, John.

I am deeply humbled by this honor today.

And I want to thank the executive team at Winsupply for establishing a new facility to advance what I believe in, and that’s innovation.

This new building will change everything.

For the first time, people on our Support Services team will get the chance to work right alongside people at a local company every day for one reason: so we can innovate better and faster than ever before.

At Winsupply, we don’t innovate by chasing the latest bright-and-shiny object, technology or trend.

And we don’t innovate by copying other solutions already on the market.

Instead, we innovate in a different way:

- By creating new, integrated processes so local companies can save time and money ...
- By designing new software so local companies can automate repetitive tasks ...
- And by launching new services so local companies can better meet their customers' needs.

We do it all for our local companies.

At Winsupply, our Support Services team has to keep innovating!

They do it to help local company owners like Jeff Williams earn their own success and achieve the American Dream.

Our business model makes it all possible:

- Jeff is an equity owner and president of his own company, Winsupply of Dayton.
- So he decides how best to serve his customers.
- And along the way, he gets help and support from Winsupply Inc., as the majority owner.

Jeff, please come up and tell us about your new home for your company, Winsupply of Dayton. ■