

Are you an entrepreneur with an innovative idea bubbling?

A start-up looking to leave your garage
and legitimize your business?

An established company
just itching to expand with a new
product or technology?

No matter where you are or where you're going, you can get there from here:
The Entrepreneurs Center in Dayton, Ohio

The Entrepreneurs Center was a great place for us because we had a million moving pieces – we were trying to acquire a company – and TEC allowed us to really focus on our business and grow.

TEC is at the center of the entrepreneurial community in Dayton. And Barbara Hayde, because of her contacts and advice, was a tremendous resource for recruiting and connecting us with reliable suppliers.

– Troy Augustine, president and CEO of iNET Interactive, a former on-site client that graduated from TEC in 2008. iNET Interactive, now headquartered in West Chester, Ohio, is one of the nation's fastest growing private companies, according to Inc. magazine.

Start the conversation by contacting us at 937.281.0168 or info@TECdayton.com. We'll meet with you. Ask questions. Listen. Assess where you are. And make the right introductions or referrals to put you on the most appropriate path to business success.

We might suggest that you apply to become a client on-site at The Entrepreneurs Center – or encourage you to find a strategic, off-site location based on the nature of your business. Or we may connect you with one of our partners in the Entrepreneurial Development Network, 30-some organizations that collaborate on business development initiatives to grow the Dayton region.



We help all entrepreneurs – no matter what your stage of business development

At The Entrepreneurs Center, our job is business incubation. We can help you put a structure around your innovative idea so you can scale and sustain your business. Whether you're a start-up or an established company, we'll analyze your information and determine exactly what you need to do next, and who can help you.

It's a fact: New firms that work with incubators like The Entrepreneurs Center are more likely to succeed.

Business incubators reduce the risk of small business failures, according to the National Business Incubation Association.

Consider this:

- In the general population, only 44 percent of new firms are still in business after four years.
- NBIA member incubators historically have reported that 87 percent of all firms that have graduated from their incubators are still in business.
- Since The Entrepreneurs Center opened in 2000, more than 72 percent of the new firms we've helped to incubate are still in business.

Our value is clear.

If you want to increase your chances of success, call The Entrepreneurs Center today.

We can help you get there from here. It starts with a conversation.

Contact TEC today

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We're selling more and growing fast – and I need to hire two more employees tomorrow. Who can help me recruit?

What are my options for start-up capital?

I'm tired of running my business out of a spare bedroom. I need professional space – but what's affordable?

The bank is asking for a business plan. Where do I start?

My business needs strategic planning. Who can give me advice on taking my business to the next level?

It's time to start fabricating and testing a prototype – but where?



It starts with a conversation.



You can get there from here.

There's more to us than meets the eye.

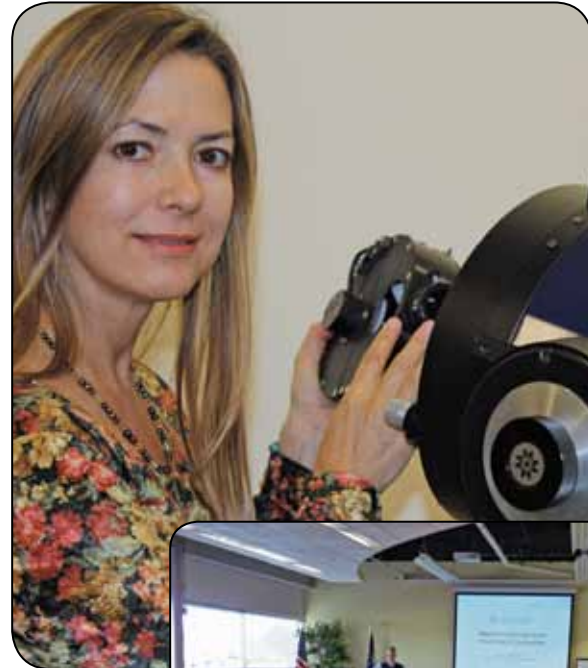
At first glance, entrepreneurs look at us and say, **"What great space!"**

Our affordable rent, shared resources and technology infrastructure at our downtown Dayton facility are very attractive. But once you start the conversation, and peel back the onion, you'll find it's really our business incubation services and support – our total continuum of care – that allow entrepreneurs to go from good to great, from scrambling to succeeding, no matter what their stage of business development.

When you work with The Entrepreneurs Center, you get access to a whole program of business nurturing:

- Our Know-How Network of professionals and advisers – attorneys, bankers, accountants, consultants, professors, technology experts and others – for free or at a reduced cost
- Networking during TEC events, meetings and referrals
- Financial counseling: connections to local, state and federal resources
- Strategic business management including annual business and financial reviews conducted by a professional team
- Mentoring from experienced individuals who can address your most acute challenges
- Training and seminars

Being an entrepreneur doesn't mean going it alone. Entrepreneurs need business partners and social networks to succeed – and TEC provides both.



Without The Entrepreneurs Center, I never would have had a board of directors or a focused business plan. I didn't know what I didn't know! TEC helped fill the gaps by surrounding me with the right people and the right coaching.

I can always talk to Barbara Hayde when I get stumped on a question, and she'll point me to someone who can help. Last year we needed money for product development so I met with Barbara – and 15 minutes later, literally, I was working with someone who could sign a contract to get us funding.

I'm so proud to be located here, where I can get access to so much advice, so much wisdom. If you're a newbie or want to grow your business, and you're not working with TEC, you already have a couple strikes against you. Without TEC, I honestly think I'd be out of business.

– Christian Prince, CEO and chief technology officer for Acclimate Supply Chain Solutions, an on-site tenant since 2004.



The Entrepreneurs Center and our board of advisers took our former company, GRACAR, from a mom and pop shop in 2001 to a professionally managed organization a few years later. We quickly learned there are two sides to TEC: the physical door, or office space, and the virtual door – access to all the business development resources you'd never get otherwise. TEC leads the charge by introducing you to a powerful network of people, helpful organizations, tools and potential funding sources. If entrepreneurs did not have access to all these things, companies might never get off the ground.

– Eric Graham, the former owner of GRACAR Corp., a defense contractor. His company became an on-site client in 2001 and graduated in 2006 with more than \$11 million in annual revenue. He later sold his company to MacAulay-Brown.

The Entrepreneurs Center offers business incubation services and support – **both on-site and off-site.**

ON-SITE SERVICES

Many clients are technology-oriented entrepreneurs who want to incubate a business at our downtown Dayton facility. These clients lease office space and get shared resources, technology infrastructure and administrative assistance plus business incubation services and support. Other clients are part-time and early-stage businesses that want to lease shared office space at TEC and receive pre-incubation services and support.

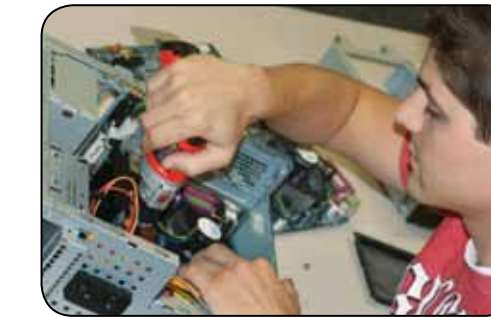
OFF-SITE SERVICES

TEC also serves entrepreneurs and small businesses located throughout the Miami Valley – well beyond our four walls. These companies may not be technology based but still want access to the business incubation services and support we provide.

SBDC

Sometimes we refer entrepreneurs to the Small Business Development Center located at TEC. SBDC Certified Business Advisors® provide free, confidential, in-depth business consulting in areas such as business management, government regulations, financing, international trade and technology commercialization to help people start, sustain and grow their businesses. SBDC's network of resource providers complements our on-site and off-site services.

We make it affordable for entrepreneurs to incubate a small business.



The Entrepreneurs Center is not a federal, state or local agency or department.

Instead we're an independent, not-for-profit 501(c)(3) organization with partial funding from the state of Ohio.

Being an Ohio Edison Technology Incubator, one of 13 in the state, makes us unique in the Dayton region. We trust and rely on people of influence – attorneys, bankers, accountants, consultants, professors, technology experts and our partners in the Entrepreneurial Development Network – to let entrepreneurs and small businesses know we are here with good advice, good options and good resources.

We're also a partner in Ohio's Third Frontier Entrepreneurial Signature Program – part of a team that provides advice, services and capital to help companies commercialize promising new products.

All of us, by working together, can lift up entrepreneurs and help them turn their business visions into realities.