

“We Will Inspire and Connect More People, More Often – and in Many More Ways”

Winsupply Center of Leadership Building Dedication
at Carillon Historical Park, Dayton, Ohio

September 24, 2019

Winsupply’s connection to Carillon Historical Park goes back to our co-founder Dick Schiewetz – a native Daytonian and business leader here for nearly 50 years.

Dick’s hometown pride came at first from stories of **survival** and **recovery** since he was born in 1913, during the aftermath of the **Great Dayton Flood**.

As a young boy, his pride was fueled by his father, Dayton’s postmaster, who told stories about **meeting the Wright Brothers** and **watching them fly** at Huffman Prairie.

When Dick got older, he was proud to hear stories about Dayton’s **late, great captains of industry** – like NCR’s **John H. Patterson**, the father of American salesmanship, and one of our city’s **most famous citizens**.

So it’s no coincidence that years later, when Dick got the chance, he moved to a **Kettering high rise** overlooking the **Deeds Carillon** – a symbol of the place that was **preserving** and **sharing** the stories he loved.

Meanwhile, in his role at Winsupply, Dick was writing a new Dayton story.

A story about building entrepreneurs.

You see, Dick firmly believed that **giving** something to a person would simply make that person **dependent** for more.

But **helping** someone **earn their own success** would produce **unlimited rewards** and **self-satisfaction**.

Years later, Dick's idea became known as the **Spirit of Opportunity**: the chance for an entrepreneur to **risk** a little money, **run** their own business and **chase** the American Dream, with help from Winsupply.

Thanks to the Spirit of Opportunity, Winsupply today is a **collection** of **600 separate corporations** in 45 states across the U.S., each run by a **local entrepreneur** in construction wholesaling.

Winsupply exists for one reason: to build entrepreneurs and help them succeed.

Our purpose has **never changed** – just as the purpose of Carillon Park has **never changed**.

Since 1950, the park has inspired generations by connecting them with the **people, places** and **events** that changed **Dayton** and **the world**.

And now, through the **Winsupply Center of Leadership** being dedicated today, Carillon Park will get the chance to inspire and connect **more people, more often** – and in **many more ways**.

Our commitment to helping Carillon Historical Park earn its own success remains strong, just as it was back in the early days, when Dick Schiewetz served on the board of trustees here.

In fact, I'm proud to say that all three presidents of Winsupply who followed Dick **have also served on the board of trustees** at Carillon.

Two years ago, both the Schiewetz Foundation and Winsupply decided to support the construction of this center because we wanted to invest in the future of Carillon Historical Park.

We made this investment because it's aligned **100 percent** with the value of **earned success** shared by the foundation and Winsupply.

Over time, we believe that revenue earned by this center will help the park become even more **self-sufficient and sustainable in the long term** as it **grows, preserves** and **shares** Dayton's most important stories with **people here** and **people who come here** from around the world.

Stories about our leaders are so important.

A prized possession of mine is the first edition of **John H. Patterson's biography**, given to me by my **grandfather**.

- As a boy, I discovered how Patterson **built NCR**.
- I learned he took **great care of his employees** in Dayton and was very **community-minded**.
- Plus, he was **a fantastic entrepreneur!**

As I read and re-read that biography, I remember thinking that someday, maybe I'd accomplish **a fraction of what Patterson accomplished**.

As it turned out, that true story about a **famous Dayton leader** drove my desire to **be in business**, and later, my commitment to help **entrepreneurs**.

Today, the many Dayton stories just waiting to be told through the Winsupply Center of Leadership are only the beginning.

Today is the beginning of so much more.

Thank you.